

The following has been released in relation to a request for information relating to the
New Norfolk Distillery

COMMERCIAL - IN - CONFIDENCE



Derwent Valley
Tasmania, 7140
kelvin@newnorfolkdistillery.com
www.newnorfolkdistillery.com

Minister the Hon. Guy Barnett

Minister for Primary Industries and Water
Minister for Energy and Emissions Reduction
Minister for Resources
Minister for Trade
Minister for Veterans Affairs
Member for Lyons
Tasmanian Liberals
7140, Postcode
Tasmania, Australia

WILLOW COURT ASSISTANCE - NEW NORFOLK DISTILLERY

Dear Minister Barnett,

Thank you for the brief chat last night. I hope you will be able to assist us with our ongoing issue with the Department of State Growth. After speaking with Michael Bailey from the TCCI, he suggested that you would be the best placed person to help us.

We started this project in 2018 with a large list of requirements to meet before being able to seek funding from the Government. We are now down to two; the planning permission and the title. The title can't be issued without infrastructure which can't be obtained without funding. The planning documents are being finalised currently. In terms of advice, we have spoken to ten different people between the Coordinator-General's office and the Department of State Growth. Everyone allegedly "wants to help" but continues to give the wrong advice which is "no ones fault" but in detriment to New Norfolk and the project. As I am sure you can understand, we just want an outcome. Last week we were told by the Department of State Growth that our grant application will be declined because our loan was too large. This is contrasted by correspondence from the Coordinator-General's office, who said our loan looked good, equity looked good etc. We then got the same advice from the Department of State Growth, specifically regarding our loan. However, our application was knocked back.

Finally, the Department of State Growth is talking to us in greater depth but why now? It's been two or three years since we started the process of seeking financial support from the government, and it now looks as if we might miss this grant. The grant states "**Applications outside these parameters [of eligibility] may be eligible on a case-by-case basis and considered within the merit-based process**". Our project surely has the merit for us to proceed!

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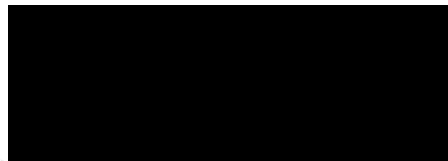


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If you could help in any way, it would be welcomed as we are running out of options.

Please contact me for more details if you require them.

Thank you.



Kelvin Derksen
Chief Financial Officer
New Norfolk Distillery

14 December 2021

Released under RTI

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From: [Redacted]
To: Out of [Redacted] (DPaC)
Subject: RE: New Norfolk Distillery // Willow Court Project
Attachments: [image001.jpg](#)
[image002.png](#)

Dear Out [Redacted],

Advice from the Department of State Growth is that unfortunately the project was unsuccessful in its application under the Building Projects Support Program. Applications were highly competitive, were assessed at arms-length from government and approved by the Secretary mid-December. My understanding is that all applicants have since been formally advised of their success or otherwise. We expect to publicly announce successful projects in the coming weeks. The Department is continuing to work with the applicants to progress an application for loan funding under the Tourism Development Loan Scheme administered through the Tasmania Development and Resources Board, as well as exploring possible opportunities for Federal funding. The loan amount being progressed is substantially less than the amount that was previously not able to be supported by the TD Board.

Please let me know I can assist or provide any further information.

Cheers

[Redacted]
[Redacted]

Office of the Hon Roger Jaensch MP
Minister for State Growth
Minister for Environment
Minister for Climate Change
Minister for Local Government and Planning
Minister for Aboriginal Affairs
Minister for Heritage

Level 9, Executive Building
15 Murray Street
Hobart Tas 7000

[Redacted] | Out of scope

From: Out of scope [Redacted] <[Redacted]@dpac.tas.gov.au>
Sent: Wednesday, 15 December 2021 12:10 PM
To: Jaensch, Minister <Minister.Jaensch@dpac.tas.gov.au>
Subject: New Norfolk Distillery // Willow Court Project

Good Afternoon Minister,

Please note the attached letter from New Norfolk Distillery regarding a grant application.

On behalf of Minister Barnett, may I request positive consideration of their grant application for their project at Willow Court.

Many thanks

Out [Redacted]
Out of scope [Redacted]
[Redacted]

Office of Hon Guy Barnett MP
Liberal Member for Lyons
76 Emu Bay Road, DELORAIN TAS 7304
PO Box 14, DELORAIN TAS 7301
Phone: (03) 6701 2170 | Out of scope [Redacted]
e-mail: Out of [Redacted] <[Redacted]@dpac.tas.gov.au>



www.premier.tas.gov.au

From: kelvin@newnorfolkdistillery.com
Date: 14 December 2021 at 12:30:32 pm AEDT
To: guy.barnett@parliament.tas.gov.au
Cc: Tarrant <tarrant@newnorfolkdistillery.com>
Subject: New Norfolk Distillery // Willow Court Project

Dear Minister Barnett,
Please find attached a letter for your attention.
I hope you can help us with this as we seem to have reached an impasse with State Growth.

Kind Regards,
Kelvin Derksen-Luelf
Chief Financial Officer
BSc BA M.Fin

tillery

Out of scope

E: kelvin@newnorfolkdistillery.com
W: <https://www.newnorfolkdistillery.com/>

Released under RTI

From: [Bowles, Mark](#)
To: [Business And Jobs](#)
Subject: FW: For approval - Due 16 Feb - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications
Date: Wednesday, 16 February 2022 4:20:00 PM
Attachments: [image001.png](#)
[ISSUES BRIEFING NOTE - New Norfolk Distillery grant application - State Growth.tr5](#)

Approved
Mark

From: Business And Jobs <business.jobs@stategrowth.tas.gov.au>
Sent: Wednesday, 16 February 2022 4:16 PM
To: Bowles, Mark <mark.bowles@stategrowth.tas.gov.au>
Cc: Business And Jobs <business.jobs@stategrowth.tas.gov.au>
Subject: For approval - Due 16 Feb - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications

Hi Mark,
For your approval and back to this address please.
Thank you

Regards

Out

Out of scope

Office of the Deputy Secretary - Business and Jobs
Department of State Growth
4 Salamanca Place, Hobart TAS 7000 | GPO Box 536, Hobart TAS 7001
Phone: (03) Out of
Out of [@stategrowth.tas.gov.au](mailto:stategrowth.tas.gov.au)
www.stategrowth.tas.gov.au

From: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>
Sent: Wednesday, 16 February 2022 4:09 PM
To: Business And Jobs <business.jobs@stategrowth.tas.gov.au>
Subject: For approval - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications

Hi
As below (the extension was granted) and attached – cleared by Megan Geason – For Dep Sec approval please.

Thank you, Out of

From: Business Tasmania Division
Sent: Thursday, 10 February 2022 1:34 PM
To: secretariat <secretariat@stategrowth.tas.gov.au>
Subject: Extension please - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications

Hi

The urgency that seemed to apply to this is no longer a ‘thing’ – the letter is from mid-December 2021. The team has been dealing with New Norfolk Distillery and working through the issues, to the best of their ability.

We require an extension to the due date – to 16 Feb. please.

Could you make the request? Thanks, C

Out of scope

Business Tasmania Division | Department of State Growth

Salamanca Building Parliament Square, 4 Salamanca Place, Hobart TAS 7000

Phone: (03) Out of

Email: Out of scope @stategrowth.tas.gov.au | www.stategrowth.tas.gov.au

From: Out of scope @stategrowth.tas.gov.au>

Sent: Thursday, 10 February 2022 1:21 PM

To: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>

Subject: RE: Reminder: For action - Due 7 Feb - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications

Hi Out of ,

Megan has asked if we could please seek an extension to Wed 16th on this, due to other priorities. It's sitting with her at the moment though.

Cheers,

Out of scope

Commercial and Agribusiness Finance | Department of State Growth
4 Salamanca Place, Hobart TAS 7000 | GPO Box 536, Hobart TAS 7001
Phone: (03) Out of
www.stategrowth.tas.gov.au



From: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>

Sent: Thursday, 10 February 2022 11:23 AM

To: Out of scope @stategrowth.tas.gov.au>

Cc: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>

Subject: Reminder: For action - Due 7 Feb - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications

Hi

This one is overdue – did let me know that some matters had progressed since this letter was sent back in mid-December 2021.

Secretariat and Minister's office will start chasing it soon though.

Thanks, Out of

From: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>

Sent: Wednesday, 2 February 2022 11:20 AM

To: Out of scope @stategrowth.tas.gov.au>

Cc: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>

Subject: For action - Due 7 Feb - MR22/238 - STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant applications

Hi Out of

Please see attached request for:

Issues brief for Minister – STATE GROWTH

[Template](#) – please save as a 'document attachment' to the M number

Due 7 Feb. for clearance by Andrew Smythe.

Notes:

Minister Barnett's electorate office has made representation to Minister for State Growth (MR22/238/1) to 'request positive consideration of their grant application for their project at Willow Court.' (which in itself is not an acceptable practice or normal protocol). has managed this by providing advice back to the electorate office (MR22/238/2) to address the request. Please also note the letter from New Norfolk which mentions us and the OCG (MR22/238/3).

We have now been asked by office of Minister for State Growth to provide a briefing note 'for an update on this whole matter, including what assistance was sought, and the current status of it.' A quick review in Smarty Grants indicates that New Norfolk Distillery has made several applications – I think there's a current application under TDLS, a withdrawn application under BGLS and ineligible application under BPSP. As well as applications under programs/grants delivered by Small Business (COVID etc.).
Over to you, thanks **Out of**

From: secretariat <secretariat@stategrowth.tas.gov.au>

Sent: Wednesday, 2 February 2022 10:49 AM

To: Business Tasmania Division <Business.Tasmania.Division@stategrowth.tas.gov.au>

Subject: STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant application

Hi there - can we have a briefing note for Minister Jaensch please - due 8 Feb 2022.

Regards

Out
of
8000

Secretariat and Legal Services | Business Services | Department of State Growth
Salamanca Building Parliament Square, 4 Salamanca Place Hobart TAS 7000 | GPO Box 536,
Hobart TAS 7001

Phone: (03) **Out of** | www.stategrowth.tas.gov.au



-----< Content Manager Record Information >-----

Record Number: MR22/238

Title: STATE GROWTH - REQUEST FOR ISSUES BRIEFING NOTE - New Norfolk Distillery grant application

Assigned to Business Unit (by Div/Bus Unit): BT - Commercial and Agribusiness Finance

Minister: Roger Jaensch MP - 2021

Prepared Reply for Minister: No

Draft reply for Premier or other minister: No

Draft reply for other Minister:

Event Package: No

Date due Secretariat: Tuesday, 8 February 2022

Date due Minister: Tuesday, 8 February 2022

Notes: See below: